

2025 ICA WORKSHOP – INDIANAPOLIS

JUNE 10	TUESDAY
REGISTRATION	4:30PM – 5:00PM
NAMELESS CATERING TOUR Casual attire & comfortable shoes for a commissary tour	5:00PM – 5:45PM
FOWLING WAREHOUSE Football + Bowling + Bar = Fun & Easy	6:00PM – 8:00PM
JUNE 11	WEDNESDAY
BREAKFAST	8:30AM – 9:00AM
ICA WELCOME Jonathan Jennings, CT Wedding Group, ICA President	9:00AM – 9:05AM
INTRODUCTION TO NAMELESS CATERING Jeremy Brown, Nameless Catering	9:05AM – 9:15AM
SALES PANEL: CORPORATE SALES GROWTH TACTICS Jeremy Brown, Nameless Catering Brian Kavicky, Lushin, Inc. Powered by Sandler Training	9:15AM – 9:45AM
FROM STORY TO SALE: COLLATERAL THAT CLOSES Margaret Brower, Rainmaker Sales & Marketing Group Colbert Callen, Footers Catering	9:45AM – 10:45AM
COFFEE BREAK	10:45AM – 11:00AM
PLANNING FOR YOUR FUTURE AND YOUR BUSINESS Solomon Kafoure & Leslie Janssen, Compass Executive Group	11:00AM – 11:35AM
BREAKOUT SESSIONS	11:35AM – 12:30PM
LUNCH	12:30PM – 1:25PM
GROW, A CATERING FOUNDATION Johnny Graham, Revel Catering and GROW Trustee Lon Lane, Immediate Past Chair and GROW Trustee	1:25PM – 1:30PM
SPONSOR SEGMENTS Kristine Bozovich, American Metalcraft Stefanie Skelley, Reverie Social Jamie Tomaino, nuphoriq	1:30PM – 1:45PM
HIRING AND TRAINING Ryan Corvaia, Dish Food & Events, ICA President Elect Jay Varga, The JDK Group, ICA Culinary Council Chair	1:45PM – 2:30PM
AFTERNOON BREAK	2:30PM – 2:40PM
FLEET MANAGMENT PROGRAM Jeremy Brown & Matt Reynolds, Nameless Catering	2:40PM – 2:55PM
\$0-\$5 MILLION IN SALES: WHAT TECH HELPED US GET THERE Jeremy Brown & Zachary Toney, Nameless Catering	2:55PM – 3:25PM
10 MONTHS, 10 YEARS, AND 50 YEARS Tammy Wegman, Nameless Catering Neely Slawson, NOM Catering Company Lauren Loya, Thomas Caterers of Distinction Moderated by: Jonathan Jennings, CT Wedding Group	3:25PM – 4:15PM
CLOSING REMARKS	4:15PM

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